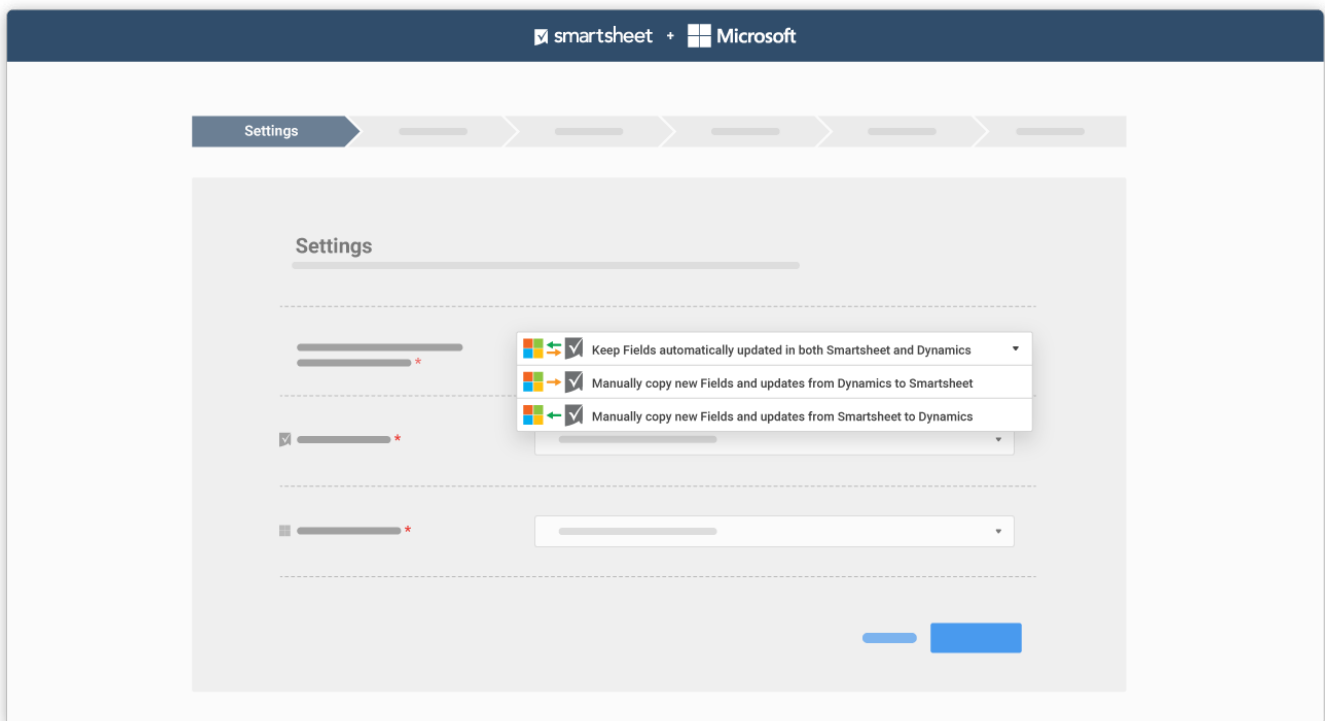


Microsoft Dynamics 365 Connector

The Microsoft Dynamics 365 Connector empowers teams to build their own flexible Smartsheet workflows to ensure data alignment across platforms for efficient and high-quality work execution. The Connector provides real-time synchronization and allows for seamless handoffs between teams. You can notify project teams when new products or projects are sold and automatically share key customer information to get them moving on implementation.



Notify your teams faster of any changes in customer statuses so they can act on any action items with efficiency and accuracy.



Make faster decisions by having an accurate, up-to-date, centralized hub to track your work across teams.



Align your organization with automated workflows and a single source of truth for the status of your accounts.

Connector capabilities



Automate routine business processes

Ensure the accurate, efficient, and timely completion of business processes, from simple data transfers to multi-step workflows.



Operate efficiently

Deliver quality work faster by eliminating error-prone and time-consuming manual processes.



Collaborate across teams

Leverage Smartsheet platform's collaborative work management features to effectively plan, automate, and report on work.



Make confident decisions

Integrate your systems to create a single source of truth that allow for the most up-to-date information required to make confident decisions.



Integrate across your enterprise systems

Trigger workflows to ensure data alignment across platforms for efficient and high-quality work execution.

