BRAND COMMUNICATION STRATEGY CHANNELS TEMPLATE

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CUSTOMER JOURNEY STAGES
CONTENT STRATEGY

COI	CORE BRAND MESSAGE							

PREPARED BY

CUSTOMER JOURNEY STAGES CONTENT STRATEGY

JOURNEY STAGE	messaging angle	CHANNEL	WHY WILL CONSUMERS BUY?
AWARENESS			
EDUCATION			
RESEARCH			
EVALUATION			
DECISION			
PURCHASE			
ONBOARDING			
RETENTION			
LOYALTY			

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